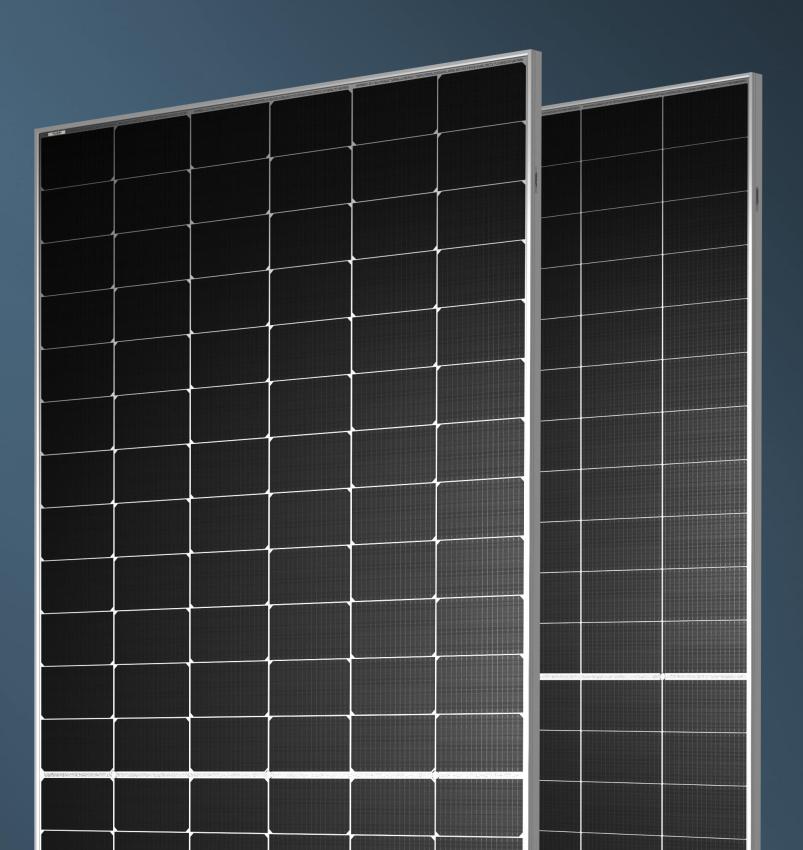


# Image: Image: Image: Image: Type of the second s

Dr. Guoqiang Xing CTO, PV Business, Tongwei

Jun. 14, 2023





# \$\$\$750,000 global employees

Do 494 listed in Forbes 2023 Global 2000

PV CHANGES THE WORLD



# **1200+** subsidiaries worldwide





• Headquarters: Chengdu, Sichuan, China



## Operating Revenue (Billion EUR)

18.67

YoY Growth:

119.69%

Net Profit (Billion EUR)

YoY Growth:

217.25%

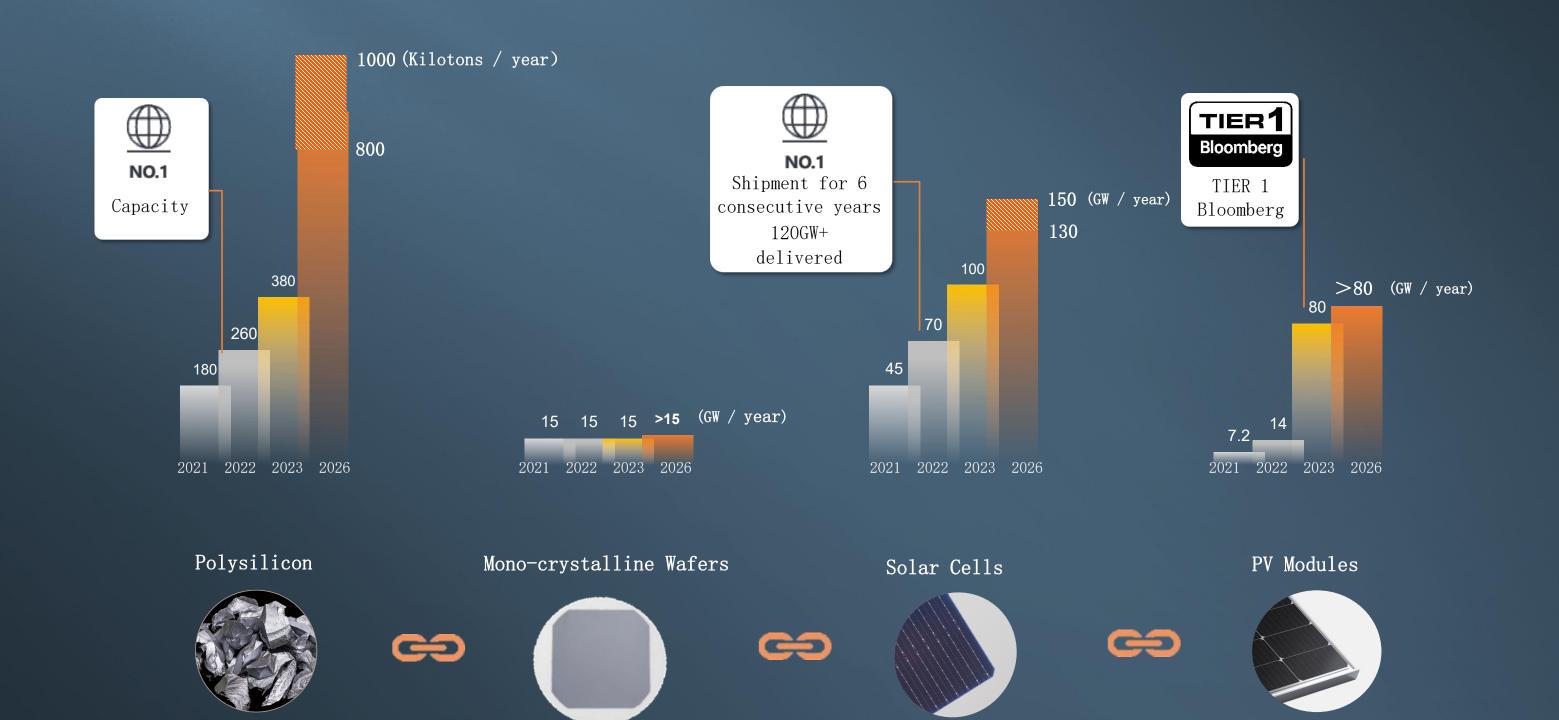
Source: Tongwei 2022 annual report, based on EUR/RMB exchange rate of 1:7.6316 on 25/04/2023.



3.37

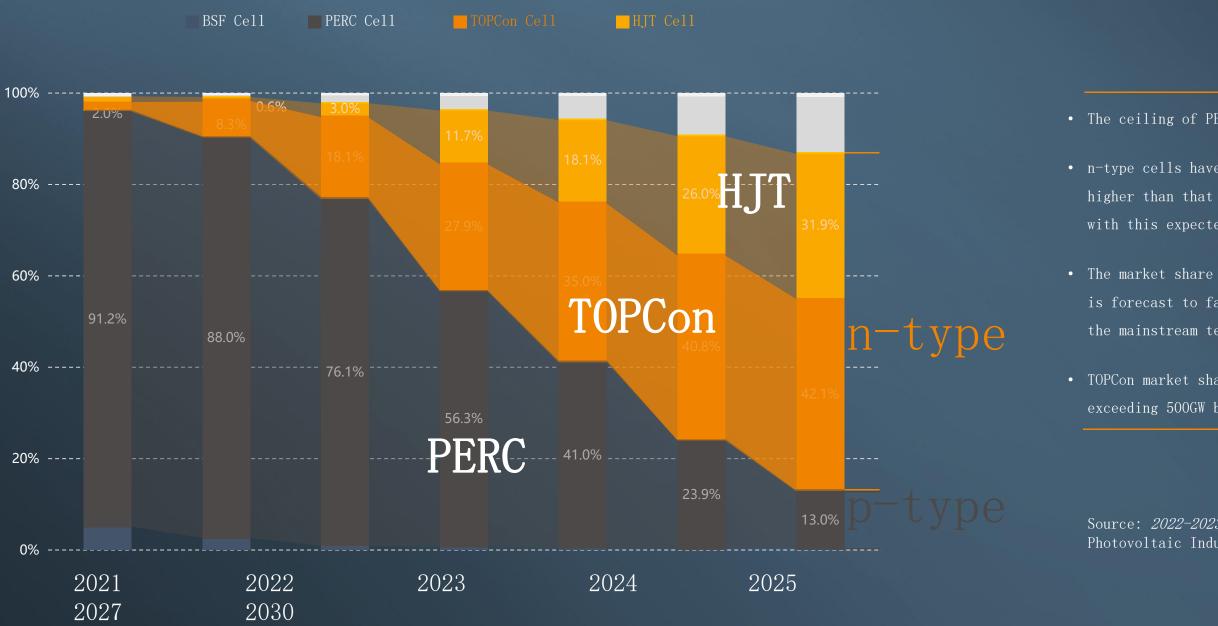
Total Assets (Billion EUR) 18.95 YoY Growth: 65.25%

# Tongwei's PV value chain capacity roadmap









Output shares of various cell technology routes from 2021 to 2030

PV CHANGES THE WORLD

## 

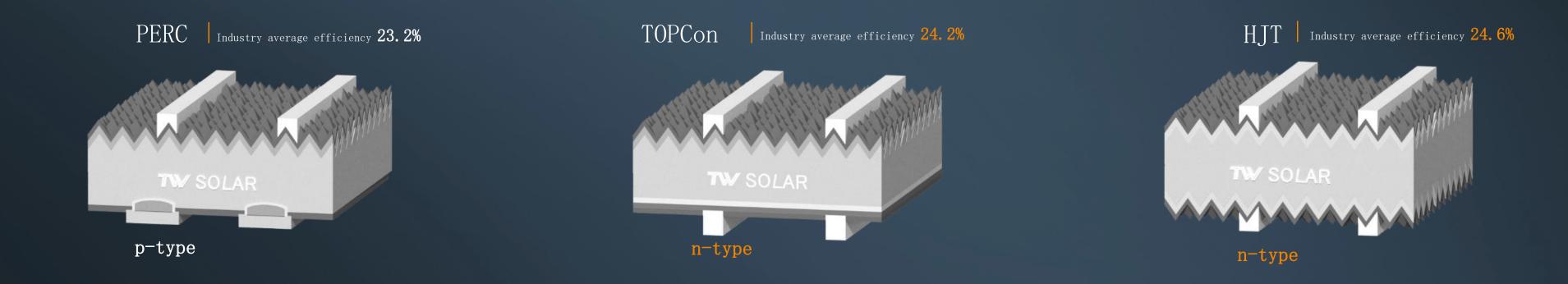
- The ceiling of PERC efficiency is defined by theoretical limits.
- n-type cells have entered mass production with a threshold value 1% higher than that of PERC cells (absolute value under the same CTM), with this expected to grow to 2% in time.
- The market share of p-type PERC cells is expected to decrease YoY and is forecast to fall below 50% by 2025. n-type TOPCon + HJT will become the mainstream technology.
- TOPCon market share is growing faster than expected, with capacity exceeding 500GW by the end of 2023.

Source: *2022-2023 China PV Industry Development Roadmap*, China Photovoltaic Industry Association (CPIA).



n-type technology takes over

# Reducing Costs and Increasing Efficiency







World record for PERC efficiency (2021): 23.47%

<u>₹</u>

The first GW-level HJT production line in China cell efficiency up to 26.18%

The first pilot copper interconnection plant

G12-series THC bifacial module output up to 732.6W

PV CHANGES THE WORLD





The industry's **first large wafer size PECVD** TOPCon pilot cell plant



Full-area industrialized TOPCon efficiency up to **25.8%** 



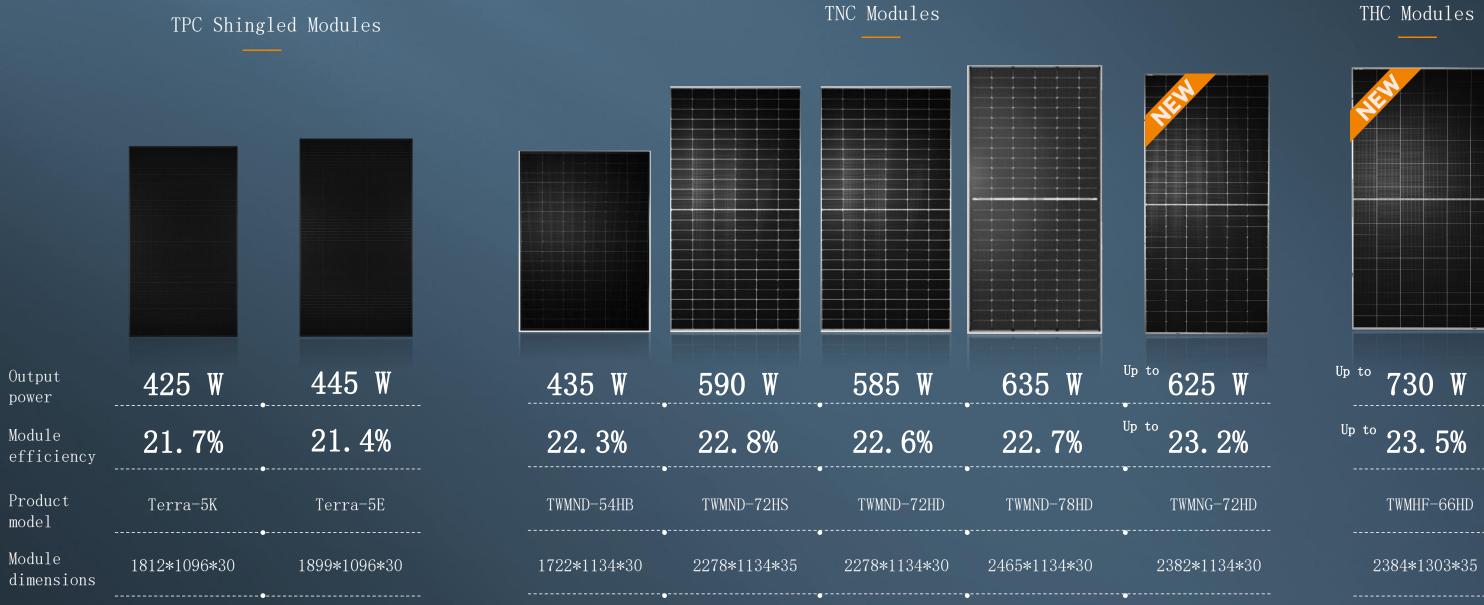
technology



Perovskite/HJT efficiency up to **29.4%** 









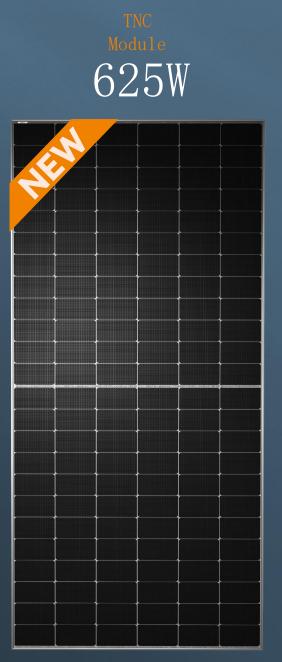
THC Modules

TWMHF-66HD



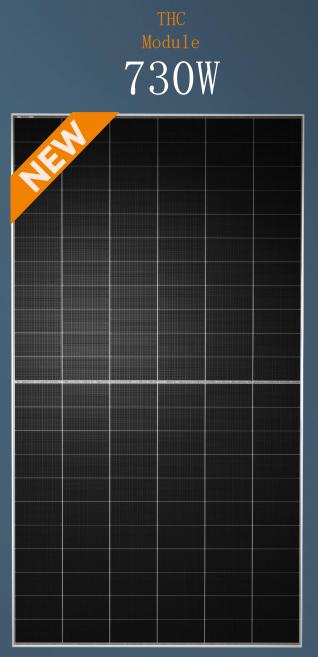


Module efficiency



2382mm \* 1134mm

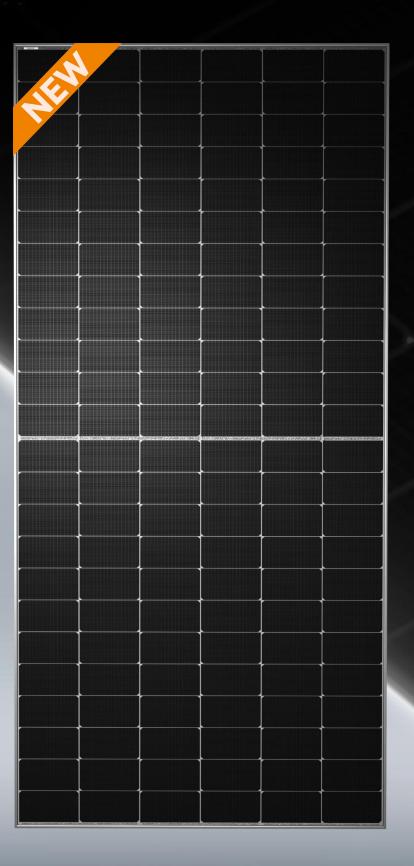




UP TO 23.5%

Module efficiency

2384mm \* 1303mm



TNC Module 625W

up to 23.2%

Module efficiency



# TNC Module

# Superior choice for reduced LCoE

# TNC Module 625

72 cell-series TNC bifacial module

Power

Efficiency

Dimensions

Weight





Ultra-high output, higher returns



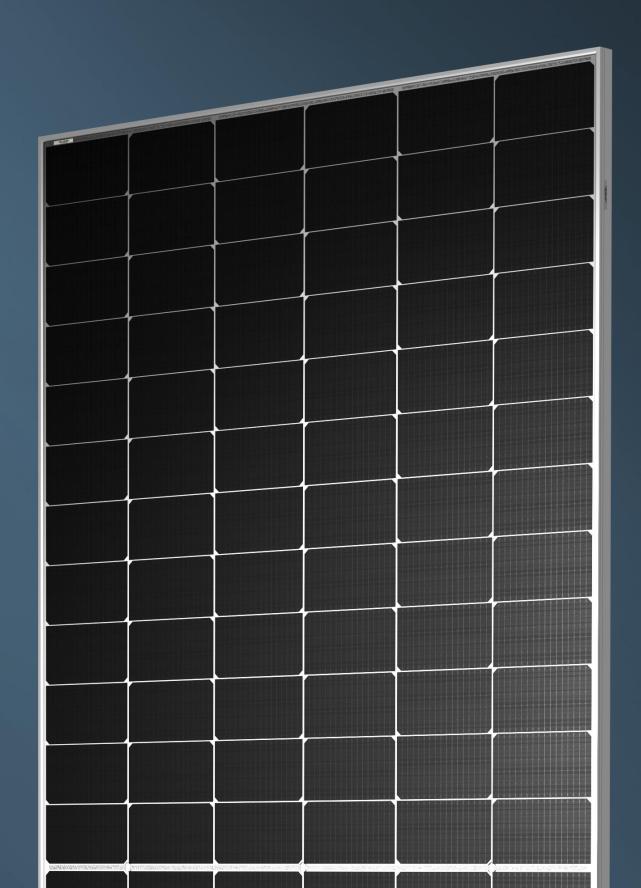
Optimized dimensions, applicable for all scenarios Up to 625W Up to 23.2%

2382\*1134\*30 mm

33.2 kg

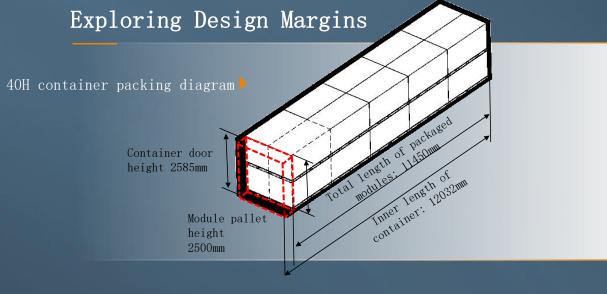
Note: There is a tolerance in module dimensions, where the long side is  $\pm 4$ mm and the short side is  $\pm 2$ mm.



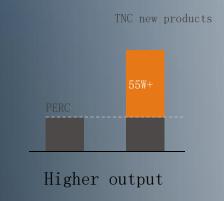




The new **625W** TNC product is designed and optimized from the traditional M10 72-series, integrating Tongwei's high-efficiency TNC technology and largescale rectangular silicon wafer. The ultra design ensures greater product and customer value.







PERC is based on M10 72-series (550W) module.

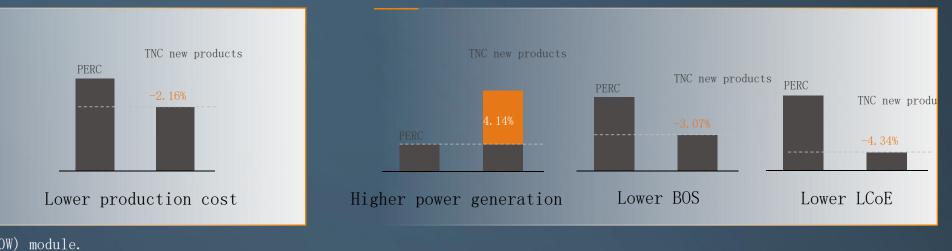


### Optimizing Module Design



Module dimensions need to be adapted to the size of containers. The module height has been

# and the length can be further optimized to improve the utilization rate of the container. Higher Product Value Higher Customer Value

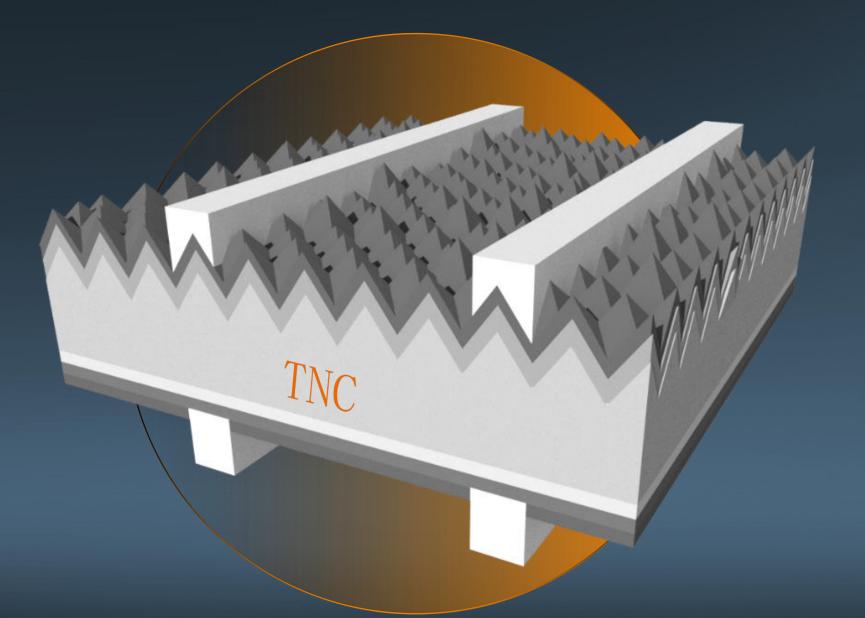




# Tongwei n-type TNC: The industry's first self-developed PECVD technology

Tongwei initiated TNC cell research in 2020 and developed the industry's first large wafer size **PECVD** polysilicon technology route.

By 2021, mass production conversion efficiency had reached 24.65%, with this further improving **25.3%** in 2022 and **25.5%** in April 2023.





### High efficiency:

Mass production conversion efficiency now exceeds 25.5%Module power = 580W (M10 72-series) Technical issues mitigated under n-type-passivation contact mass production conditions.

### High reliability:

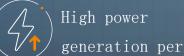


↓ Low temperature coefficient





Excellent low irradiance performance

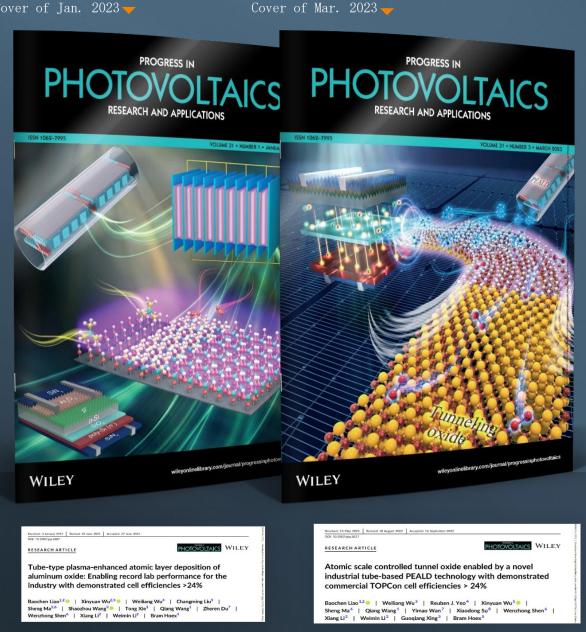






Tube-based PE-Tox & Poly TOPCon Chinese technology plays a key role in Tongwei's TNC technologies

Tube-based **PECVD** technology, developed by Nantong University/Leadmicro and Tongwei has twice featured in the annual and monthly cover articles of *Progress in Photovoltaics* (PIP).



# 5 TW SOLAR

OPCon Solar Cells Achieve 22.8% Efficiency Wit na-Aided Atomic Layer Depositio

### cellule solaire TOPCon atteint une icacité de 24,2 % grâce à la nouvelle

nnologie de dépôt de couche atomique tée par plasma

• China's achievements in tube-based PE-Tox & Poly

• Widely recognized and appraised internationally

(incl. two cover articles of PIP journal).

• Innovative breakthroughs and leadership in

TOPCon cell production technology.

closed the industry gap.

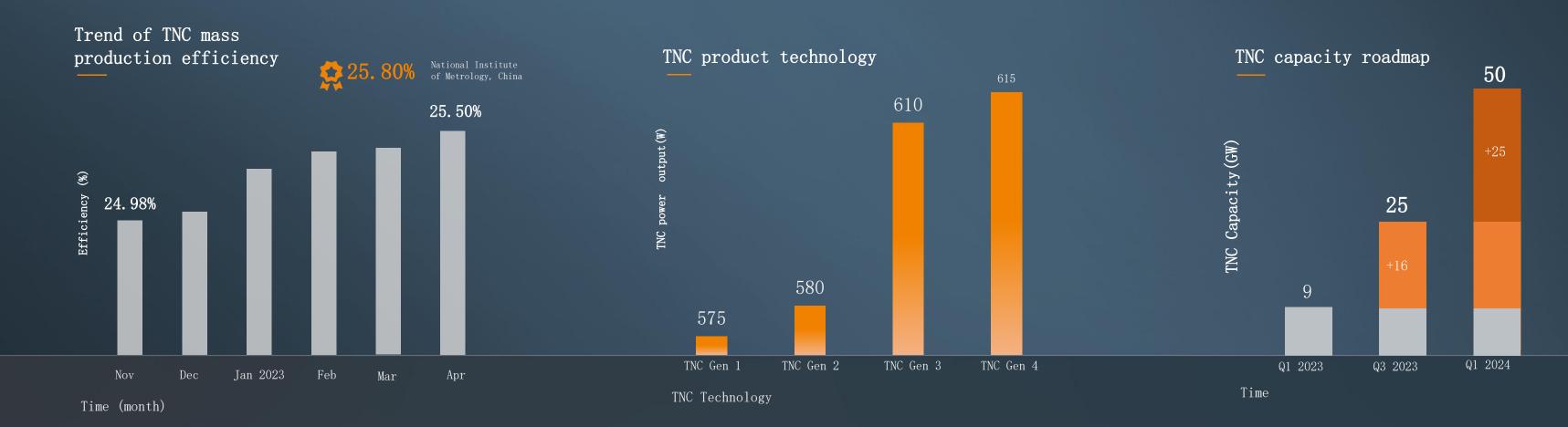
### pv magazine

OPCon solar cell achieves 24.2% efficiency via new lasma-assisted atomic laver osition tech

CON SOLAR CELL ACHIEVES 24.2% CIENCY VIA NEW PLASMA-ASSISTED MIC LAYER DEPOSITION TECH

# 9GW TNC capacity - Mass production efficiency > 25.5%, module power > 580W

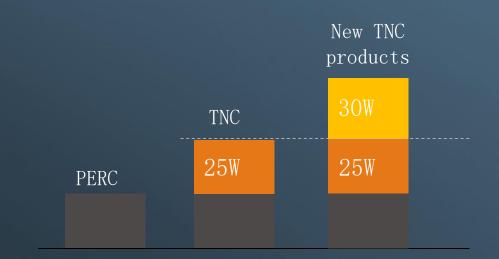
- In December 2020, Tongwei optimized the first technology development of the PECVD poly route for mass production, solving PE-poly mass production issues and continuing with improved efficiency.
- The first TNC module of the Meishan Phase III project rolled off the production line at the end of November 2022, recently achieving a mass production efficiency of 25.50%+, representing the top level in the industry.
- The efficiency of Tongwei's "champion", the M10 TNC, is 25.80% (certified by the National Institute of Metrology, China).
- Tongwei has optimized the performance of SE technology and has completed a number of projects, including the development of TNC4.0 bifacial poly, further improving industry competitiveness.





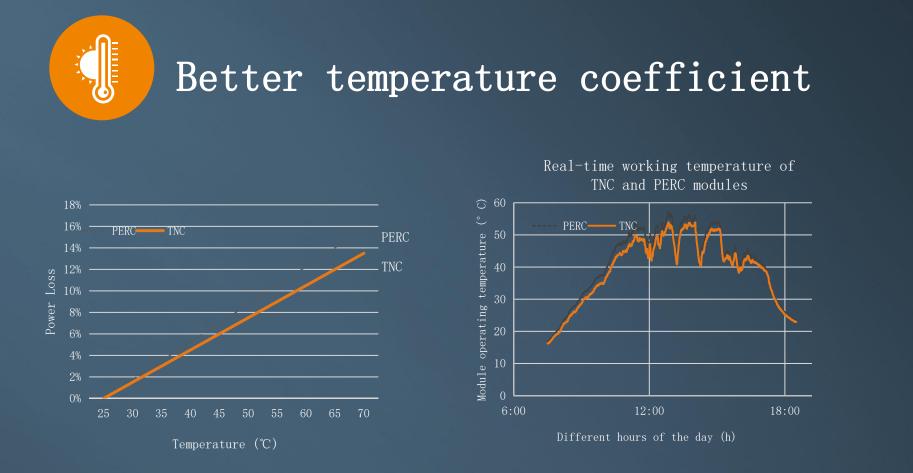
Tongwei TNC module : 55W+ higher than PERC and better temperature coefficient





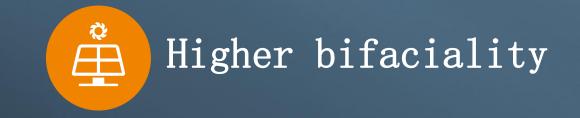
As in the case of the M10-72 bifacial module, the power of the TNC module is 25W higher than PERC. The new TNC product is further enhanced, with power increased by an additional 30W.





The temperature coefficient of the PERC module is -0.35 %/℃, with that of the TNC module optimized to -0.30 %/℃, Power generation is remarkably higher in high-temperature environments.

Tongwei TNC module : 10-15% higher in bifaciality than PERC and lower power degradation

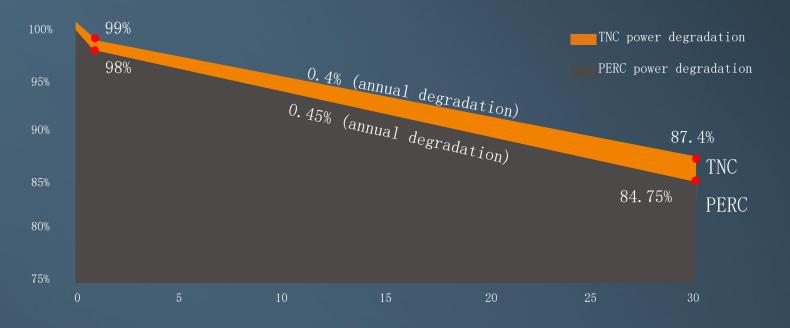




Bifaciality of TNC module is **10–15%** higher than that recorded in PERC modules (same M10-72 version).



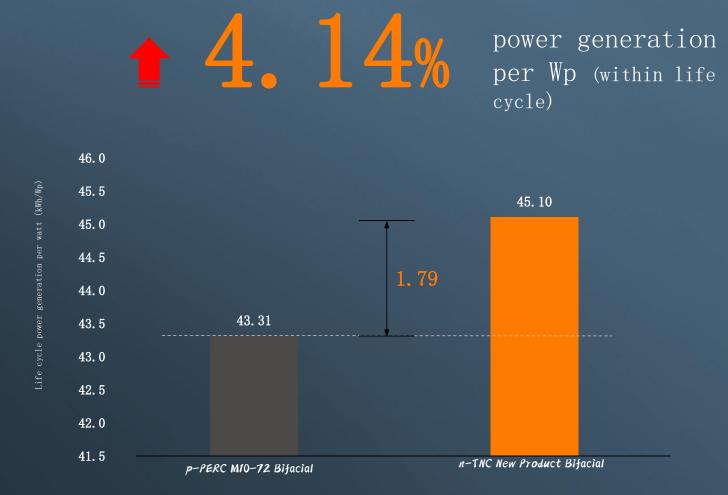




The annual degradation of the TNC module is 1% in Year 1, with subsequent annual degradation not exceeding 0.4%. Following 30 years of use, resulting output should be no lower than 87.4% of the initial output. Both monofacial and bifacial TNC modules have a 30-year warranty.

PERC output warranty: 30 years for bifacial and 25 years for monofacial)

Tongwei TNC module : 4.14% higher power generation and 4.34% lower LCoE

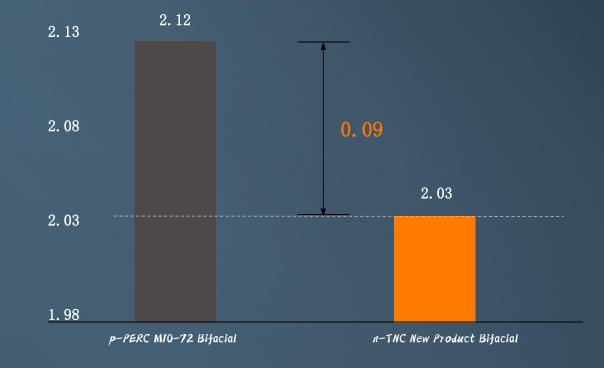


Power generation per Wp within life cycle (kWh/Wp)

Class II area (Gonghe Base in Qinghai, China), system capacity 120.0 MWp, capacity ratio 1.20, fixed support bracket, module angle 33°, ground centralized string inverter system.







LCoE (Euro Cent/kWh)

Based on EUR/RMB exchange rate of 1:7.6185 on 06/02/2023. The percentage data is calculated in RMB.

Tongwei TNC module field test : 4.04% higher actual power generation gain than PERC

1 4 04% actual power generation gain

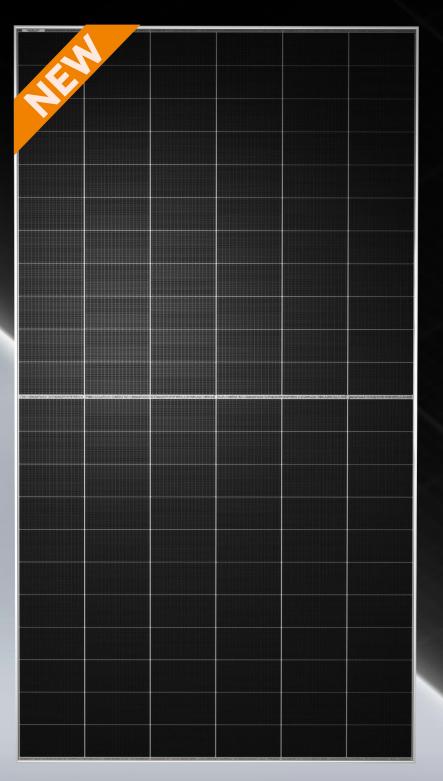


p-PERC M10-72 Bifacial **——** n-TNC New Product Bifacial <del>——</del> TNC power gain





- Monitoring period: 4/10/2023-6/9/2023
- Field test location: Sanya (18° 31N;109° 56E), Hainan province, China
- Modules compared: 72 cell-series TNC bifacial module M10-72 series PERC bifacial module
- Climate type: Tropical monsoon climate
- Average temperature: 25.7°C
- Average daily irradiation: 5.35 kWh/ $m^2$



THC Module 730W

UP TO 23.5%



THC Module

Pursuing the epitome of quality and performance

# THC module 730

G12-66 series THC bifacial module

Advantages



Ag

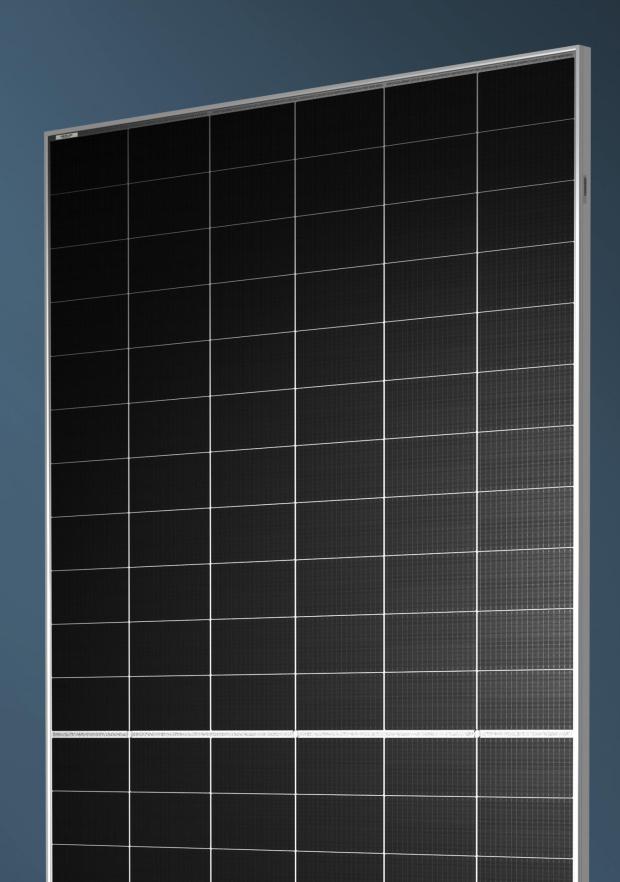
) Silver-free technology, cost-effective & high-

Ultra-high output, higher returns efficiency Ultra-low degradation, higher reliability

Power	Up to <b>730W</b>
Efficiency	Up to <b>23.5%</b>
Dimensions	2384*1303*35 mm
Weight	38.7 kg

Note: There is a tolerance in module dimensions, where the long side is  $\pm 2$ mm and the short side is  $\pm 2$ m





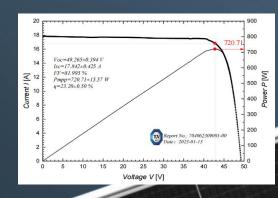




# Certified by TÜV SÜD

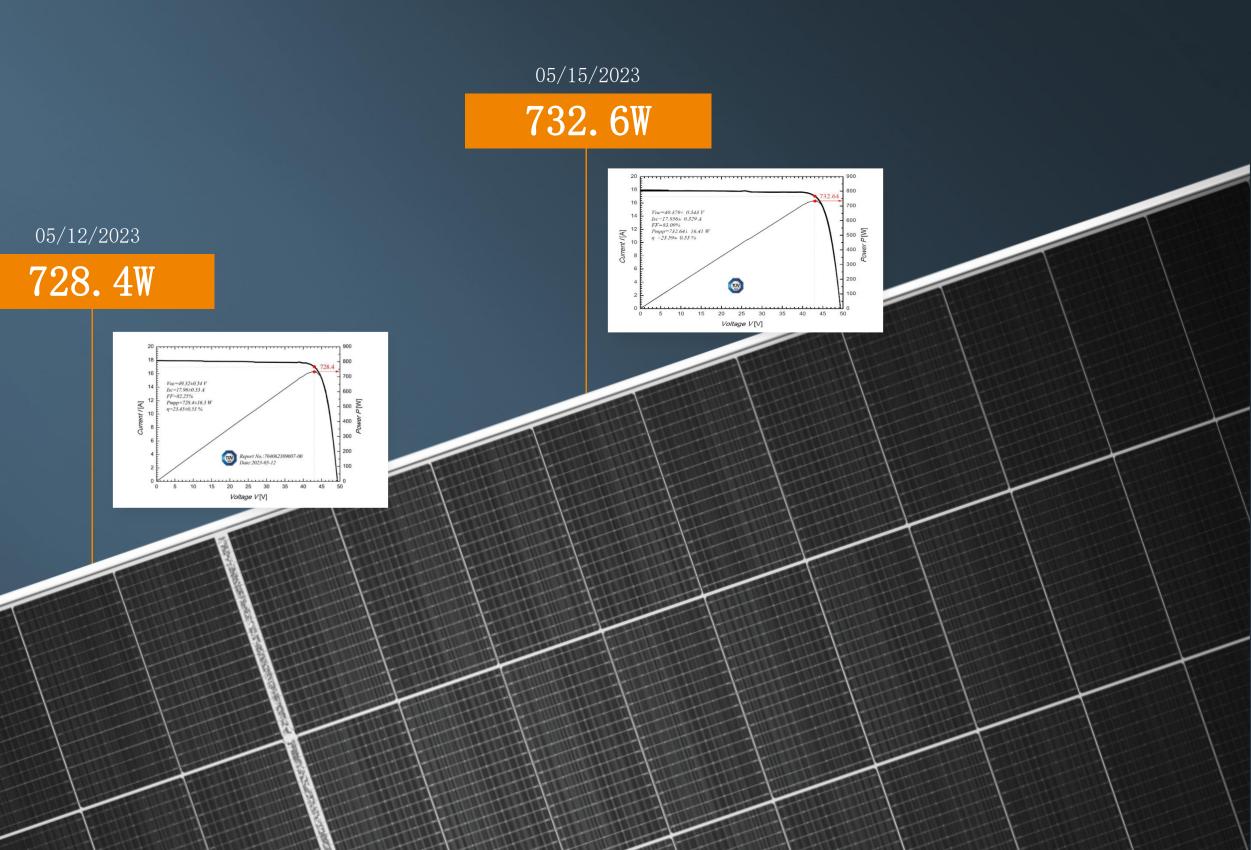
01/18/2023

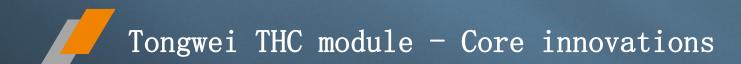
720.7W



PV CHANGES THE WORLD









# Bifacial nanocrystalline

sth higher transmittance, lower defects and higher conductivity, nc-Si is suitable for replacing doped amorphous silicon, achieving an efficiency improvement of about 1%

## Copper metallization

Production costs are lower and efficiency improved by more than **0.2%** compared to screen printing

# SMBB module technology

Reduced power loss due to microcracks Reduced internal cell consumption loss Enhanced aesthetics

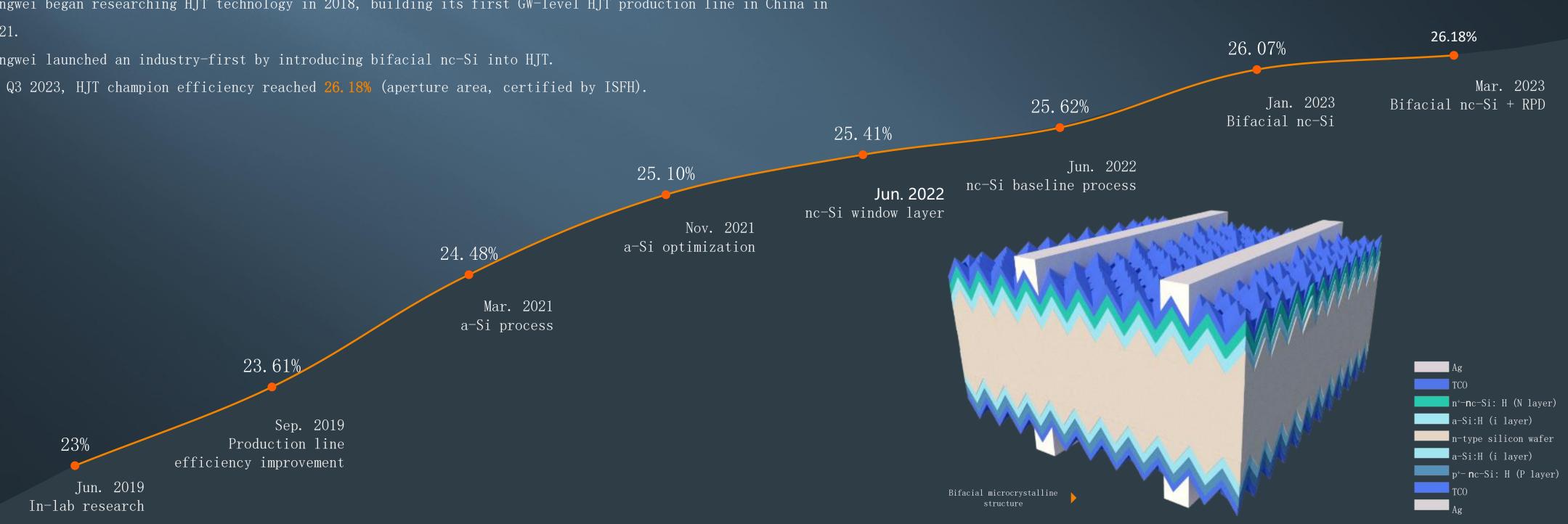


# Product Advantages



## Nanocrystalline silicon window layer with superior transparency and carrier selectivity

- Tongwei began researching HJT technology in 2018, building its first GW-level HJT production line in China in 2021.
- Tongwei launched an industry-first by introducing bifacial nc-Si into HJT.
- By Q3 2023, HJT champion efficiency reached 26.18% (aperture area, certified by ISFH).



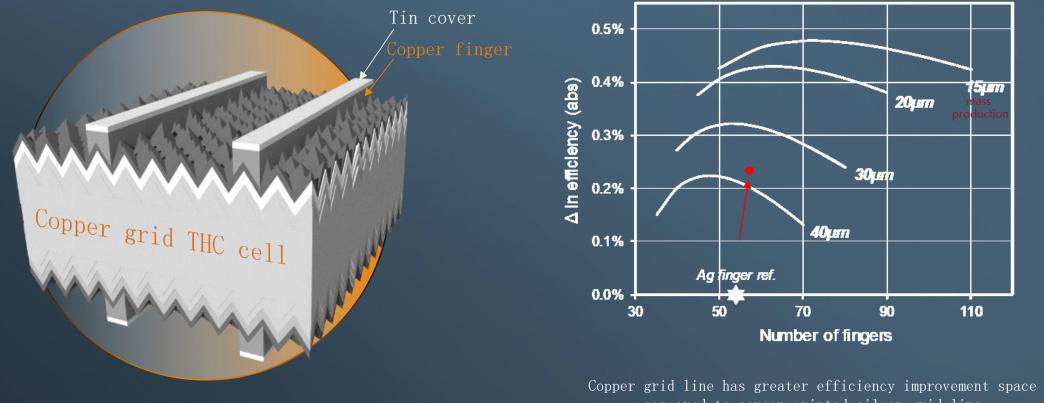


# Copper metallization: Silver-free, plus 0.2% efficiency bonus

Tongwei built the industry's first G12 half-cut copper interconnection pilot plant and fully developed equipment, technology and materials.

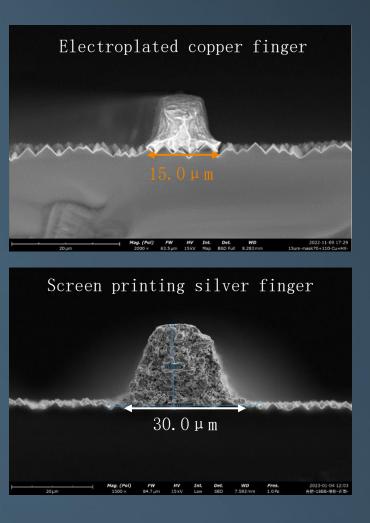
Currently, the width of the finger has been reduced to less than 15 µm, enhancing the efficiency is 0.2% in comparison to the printing process.

Tongwei will consider a GW-level expansion once the mass production feasibility demonstrated.





compared to screen printed silver grid line



Tongwei THC module : 60W+ higher than PERC and -0.26%/°C temperature coefficient

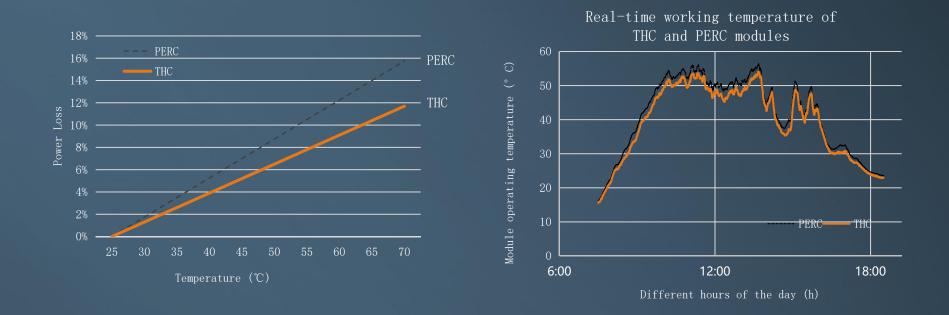




G12-66 bifacial module THC module output is 60W+ higher than the PERC module.







The temperature coefficient of the PERC module is -0.35%/℃, with that of the n-type THC module -0.26%/℃. Power generation is noticeably higher in high-temperature environments.

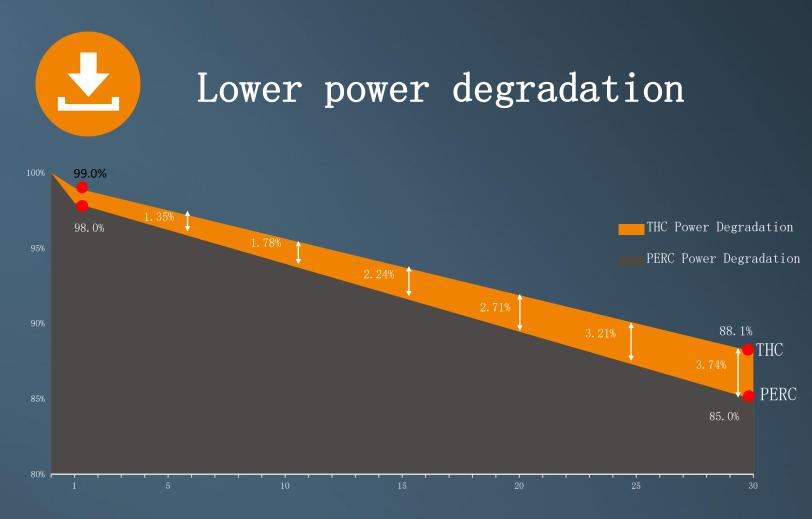
Tongwei THC module : 15-20% higher in bifaciality than PERC and lower power degradation





For the G12-66 bifacial product, the bifaciality of the THC module is 15-20% higher than that of the PERC module.

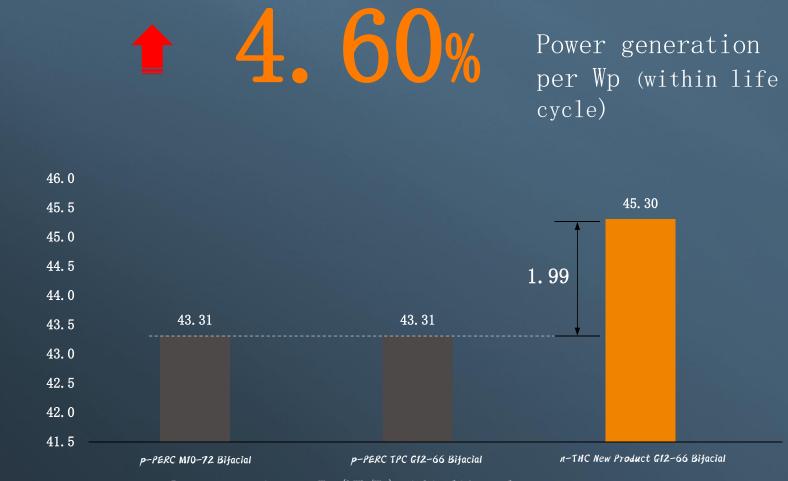




The annual degradation of the THC modules is 1% in Year 1, with subsequent annual degradation not exceeding 0.375%. Following 30 years of use, resulting output should be no lower than 88% of the initial output. THC modules have a 30-year warranty.

(PERC annual degradation: 2% degradation in 1st year, 0.45% annual degradation for bifacial. PERC power warranty for bifacial is 30 years)

Tongwei THC module : 4.60% higher power generation and 4.53% lower LCoE

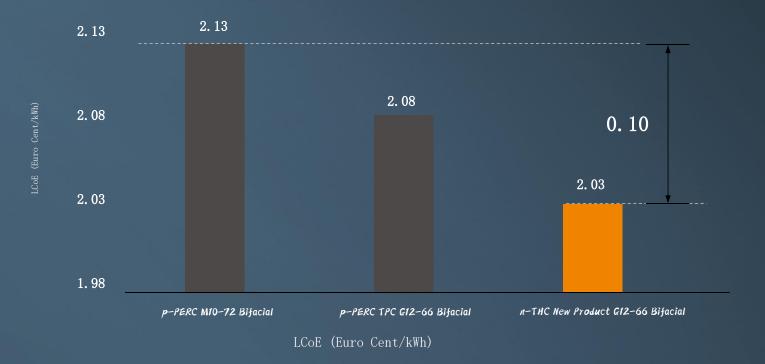


Power generation per Wp (kWh/Wp) within life cycle

Class II area (Gonghe Base in Qinghai, China), system capacity 120.0 MWp, capacity ratio 1.20, fixed support bracket, module angle 33°, ground centralized string inverter system.



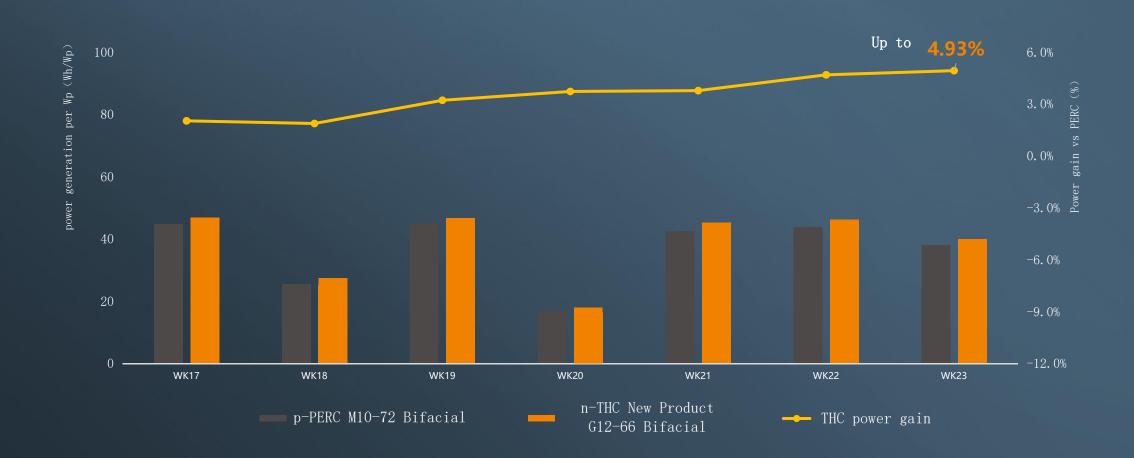




Based on EUR/RMB exchange rate of 1:7.6185 on 06/02/2023. The percentage data is calculated in RMB

Tongwei THC module field test : 4.93% higher actual power generation gain than PERC

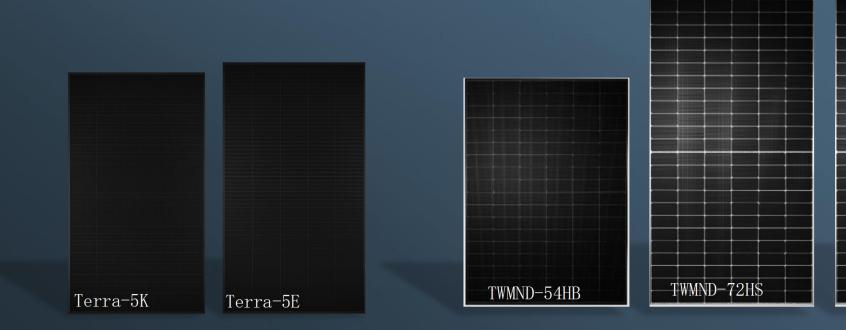
# 1 4 93% actual power generation gain





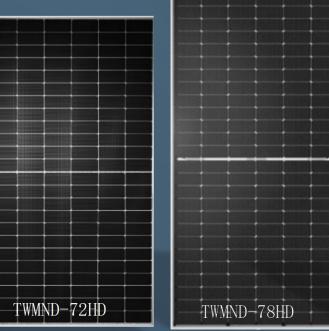
- Monitoring period: 4/24/2023-6/9/2023
- Field test location: Liangshan(28° 17N; 102° 93E), Sichuan province, China
- Modules compared: <u>G12-66 series THC bifacial module</u> M10-72 series PERC bifacial module
- Climate type: Subtropical monsoon climate
- Average temperature: 10.9°C
- Average daily irradiation:  $4.80 \text{kWh}/\text{m}^2$

# PV CHANGES THE WORLD



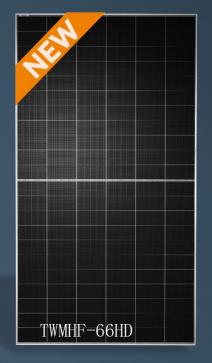
TPC Shingled Modules





TNC Modules





THC Modules